



Integrity. Experience. Excellence.

Vesticor Advisors: *A trusted advisor to closely-held companies in the lower middle market.*

Overview

Vesticor Advisors was founded on the principle that owner-operated companies in the lower middle market are unique and require specialized advice when considering strategic investment and exit opportunities. Vesticor addresses the needs of entrepreneurs, founders and shareholders of private companies with specialized services that include M&A advisory, strategic advisory and capital advisory solutions. But we are not traditional investment bankers: The Vesticor team brings a unique perspective to client engagements through our experiences as company founders, operators, investors and advisors. Here is a little more about us:

- **Focus on Founder & Owner-Operated Businesses.** With our focus on lower middle market advisory, we prepare private owners and their companies for the transaction of a lifetime.
- **We Were Operators First.** Our leaders have built and sold some of the fastest growing privately held companies in the country. When we say we “get it,” it comes from years of experience starting, funding, buying, advising and running organizations across a range of diverse industries.
- **Execution Experience and Excellence.** As a firm built on advice, we value the wisdom that comes from experience. Vesticor professionals come with years of significant transaction experience from leading investment banks and investment firms
- **Customized Solutions for Clients.** Our clients rely on us for sound judgment, and we value individual differences. The history of Vesticor is one of entrepreneurs. We know that multiple perspectives, openly debated, encourage the best solutions for our clients.
- **Deep Relationships with Industry Leaders and Centers of Influence.** A robust network of long-standing relationships gives Vesticor the ability to conduct valuable research, make powerful introductions, and achieve success in client engagements.

Services

Mergers & Acquisitions

- Sell-Side Advisory
- Buy-Side Advisory
- Divestitures
- Management Buyouts

Strategic Advisory

- Strategic Alternative Reviews
- Management Advisory Services
- Valuations and Exit Planning Advisory

Capital Raising Advisory

- Transitional Capital
- Growth Capital
- Debt Service

Vesticor Leadership

Kevin L. Ramsier
 CEO & Managing Partner
 (720) 379-4248
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- Inc. Magazine honors as founder, operator
- Executive at INVESCO
- Ohio Wesleyan University

Kevin J. Coppersmith
 President & Managing Partner
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- Founder and operator >12 companies
- M&A at Merrill Lynch, Deutsche Bank
- Washington & Lee University

Gary Rakan
 Managing Partner
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- Business Executive, investment mgmt
- Founder, Infinity Capital Partners
- Central Michigan University












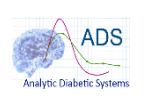
Adam L. Altus
 Managing Partner
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- Business development leader
- Regional Director, F-Squared Investments
- Vanderbilt University

Areas of Industry Expertise

Aerospace, Defense & Government Services	Consumer & Retail	Food, Beverage & Agribusiness
Applied Technology & Digital Media	Distribution & Supply Chain Management	Healthcare Products & Services
Automotive Aftermarket	Energy	Industrial Growth & Diversified Manufacturing
Business & Professional Services	Financial Services	Infrastructure & Construction
Aerospace, Defense & Government Services		

Select Transaction Experience

Infinity Capital Partners  Investment & Capital Raise	RAM Financial  Sell-Side Advisory	Constant Leads  Investment & Capital Raise	AdFactor  Sell-Side Advisory	Athena Armory  Sell-Side Advisory	Boston Neuroscience  Sell-Side Advisory
SWAT Environmental  Sell-Side Advisory	RESCON  Buy-Side Advisory	Trash On Wheels  Investment & Capital Raise	SiftPage  Sell-Side Advisory	Problem Solutions  Investment & Capital Raise	Analytic Diabetic Systems  Buy-Side Advisory

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